

PEOPLE BEFORE I.T.

LANWorx understand that information technology is a tool to help people to do their job better, and that tool should be easy and painless to use. Our promise to you is to always put people before I.T.

We are an I.T. services company, providing a full range of software, hardware, system management services and strategic I.T. advice to Small to Medium sized businesses.

Helping your organisation to be its best is what we do. LANWorx ensures the right I.T. systems are always in place which lets you focus on your core business at maximum productivity. This is based on our strong technical competence, a proactive and commonsense approach, and an absolute commitment to delivery.



Why LANWorx?

Customers choose LANWorx because we promise we will:

- Keep everything running seamlessly in the background so your business isn't interrupted, because we know our staff are that good at solving problems.
- Respond quickly and effectively to any issues, because we have the right people and the right systems to ensure we always know what's going on with your I.T.
- Provide clarity around timelines, and explain technical concepts in simple business language, because we know the importance of communication.
- Ensure that you always have access to the best technology solutions on offer, because we focus on continually improving our services.

"They manage our system rather than our system managing them. They keep it up-to-date; they are on to it and are very proactive."

Munro Bengé

"We value people like LANWorx who see how we operate and understand. They don't come to us like a cash cow just after money."

Open Home Foundation

"I haven't found another company that could provide the same personal service at the right cost for us."

Asia New Zealand Foundation



0800 LANWORX | www.lanworx.co.nz

I.T. services that put your people first

- Understanding I.T. - Practical I.T. advice
- Buying I.T. - Hardware and software procurement
- Tailoring I.T. - Software application development services
- Hosting I.T. - Cloud computing/online hosting and applications
- Sharing I.T. - SharePoint services
- Forgetting about I.T. - Full service I.T. partner.



What do you want to do?

LANWorx is a full service I.T. provider, which basically means we can look after your I.T. requirements. The real question is what does your organisation need?

Design an approach to I.T.

Practical I.T. advice: we're experienced business people with a broad understanding of I.T. We work to understand your objectives and help you design an approach to I.T. that delivers maximum productivity.

We need a provider that can just look after everything

Full service I.T. partner: LANWorx can provide solutions to all of your I.T. requirements from acting as a virtual I.T. manager to the supply of hardware and software to installation and on-going support.

Should we put all or some of our systems online i.e. in 'the cloud'?

Cloud computing: getting systems hosted online has significant benefits and some risks. We can help you understand these and make the right decision for your situation. We can also manage the transition to, and on-going support of cloud-based systems.

Are we getting the hardware and software we actually need?

Procurement: LANWorx can help you get the best value out of your I.T. investment. We have a dedicated specialist sales team who understand the latest technology, licensing and configurations necessary to build the best solutions for you.

How can we share information better in our business?

LANWorx can help you take your office anywhere. We can seamlessly integrate your network and phone systems, and recommend remote access solutions to allow you to be connected anywhere, anytime.

Nothing to complain about?

We have developed our own case management product to help organisations manage complaints or incidents. Typically used by organisations where managing customer complaints are a core business, e.g. Ombudsman offices. LANWorx CMS provides an easy, auditable way of managing this intricate process. See www.lanworx.co.nz for more information about our CMS product.

About LANWorx

Since 1998, LANWorx has been meeting the I.T. needs of Small to Medium sized businesses. We have offices in Auckland and Wellington supporting customers throughout the country. Along with a crack team of experienced consultants and technical experts, we partner with technology leaders like Microsoft, HP, Symantec, VMware and Cisco Systems, to give you the best possible solution.

Contact us today for a chat about how we can put people before I.T. in your business.

LANWorx Limited
Wellington / Auckland

Freephone: **0800 LANWORX**
(0800 526 967)

Email: help@lanworx.co.nz

www.lanworx.co.nz

Microsoft®



vmware®



0800 LANWORX | www.lanworx.co.nz